



Konica Minolta bizhub PRO C500-series



Digital Copier/Printers



Katun PN: 34488
OEM PN: 20EH

Immediately reduce costs and improve the long-term profitability of your Konica Minolta bizhub PRO C500 applications

Katun is pleased to bring you the first and only OEM-alternative Drum Unit/Cartridge for these high-volume Konica Minolta bizhub applications – representing another important addition to our rapidly expanding color product portfolio. This refurbished Katun Performance DU/C provides OEM-equivalent performance at a significantly lower cost than the OEM product – providing Konica Minolta dealers with an outstanding long-term profit opportunity for this color machine base, which is still being actively placed in many markets.

Benefits:

◆ Katun-Exclusive Cost Saving Opportunity

Katun is the first and only aftermarket company offering a Drum Unit/Cartridge for these popular Konica Minolta color applications. You now have the freedom to choose between the high-cost OEM product and this Katun Performance DU/C!

◆ Proven Product Performance

Katun's drum kit (including drum and blade) for these machines has been available since September 2005, and thousands of these kits have been purchased and installed. Now, by introducing a finished DU/C, Katun gives you the option of utilizing these same proven, high-quality components in a more convenient configuration.

◆ OEM-Equivalent Fit and Performance

During laboratory testing, this Katun Performance DU/C delivered OEM-equivalent image density, life, and overall performance. Additionally, this Katun DU/C offers easy, drop-in installation, the same as the OEM product – no other installation steps are required. This consistently reliable DU/C offers dealers an ideal alternative for the 100K-maintenance cycle recommended for these machines.

◆ New Components Ensure Exceptional DU/C Quality

This DU/C utilizes the following new components: OPC drum, cleaning blade, lubrication bar and cleaning brush. In addition, each DU/C is produced in accordance with Katun's four-part drum cartridge remanufacturing process, ensuring consistent quality and exceptional performance – at a superior value.

◆ A Great Long-Term Profit Opportunity

These “production-print” class Konica Minolta applications are still being actively placed in the field, and are expected to remain in service for several years. These machines typically require frequent drum replacement due to their high copy/print volumes. This combination creates an immediate cost-savings impact and a substantial long-term profit opportunity for dealers who use this Katun-exclusive DU/C.

Machine Overview

OEM	Model	Speed (ppm)	Mfg Status
Konica Minolta	bizhub PRO C500	50 (black & full color)	Current
	ColorForce 8050	50 (black & full color)	Discontinued
	CF 5001	50 (black & full color)	Discontinued
Ikon	Business Pro 500c	50 (black & full color)	Current
	CPP500	50 (black & full color)	Current
	CPP8050	50 (black & full color)	Discontinued

Product Characteristics

Metrics	OEM	Katun
Part number	20EH	34488
Price per/sold in	per drum unit	per drum unit
OEM stated life (drum unit)*	100,000	100,000
Country of origin	China	Mexico
OPC drum coating color	Green	Green

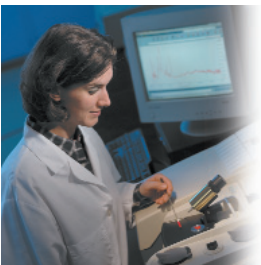
*Actual life may vary depending on machine application, machine condition, and usage conditions.

Note: As with the OEM drum unit, the Katun Performance drum unit is “universal” – it can be used for any of the four colors (including black) in this four drum system.

Katun Color Offering Continues to Grow

The introduction of this Katun Performance color DU/C expands Katun’s already robust offering of high-quality products for use in color copiers, printers, and multi-functional peripherals. Look to Katun for a growing selection of color products, now and in the future.

For more details on Katun’s refurbishing process please visit: www.katun.com/products/ducrefurb.html.



www.katun.com