



Konica Minolta bizhub C300/C352

Color Digital Copier/Printers



Katun's new toner cartridges are the latest in a growing line of color toners for use in Konica Minolta machines

Katun PNs: 35296, 35297, 35298, 35299
OEM PNs: 8938-701, 8938-704, 8938-703,
8938-702, 8938-705, 8938-708,
8938-707, 8938-706, TN312

Benefits:

◆ Expanding Product Offering Provides More Profit Opportunities

Following our recent, well-received introduction of color toner cartridges for use in Konica Minolta C250-series applications, these Katun® Performance™ products represent the latest in Katun's growing line of high-quality color toners for use in Konica Minolta bizhub color machines. Katun is committed to providing a comprehensive color product offering – helping you improve profitability on your most important color machine populations, now and in the future.

◆ Toner Quality You Can Trust; Color Reproduction You Can Count On!

These toners have been specially designed and rigorously tested to match Konica Minolta toner attributes in image density, half-tone reproduction, background imaging, yields and toner adhesion/fusing performance. The color matching properties of these toners are noticeably superior to that of other aftermarket products and virtually identical to the OEM – making them perfect for both business color and graphics environments. Not only do you benefit from significant cost savings, you – and your customers – can do so without sacrificing performance. The performance of our color toners for C250/C350 machines confirms our dedication to quality.

◆ Improve Your Cost-per-Copy and Cost-per-Copy Competitiveness!

You can save more and significantly lower your cost-per-copy with these Katun® Performance™ color toners -- especially on those tight-margin, cost-per-copy contracts. Saving money in today's economic environment is more important than ever!

◆ 100% Compatible

As with all Katun® Performance™ toners, these toners have been thoroughly tested to ensure complete forward and reverse compatibility with Konica Minolta toners. End users can easily install these toner cartridges alongside OEM toner and/or after OEM toner has been used, and avoid degradation of print/copy quality.

◆ Replacement Ozone Filter Included

Unlike most aftermarket competitors, Katun includes a replacement ozone filter with every black toner cartridge, at no additional cost to you, to help ensure your machine is maintained properly.

Product Characteristics

Metrics	OEM	Katun
Part number: Black	8938-701 (NA), 8938-705 (EU)	35296
Part number: Cyan	8938-704 (NA), 8938-708 (EU)	35297
Part number: Magenta	8938-703 (NA), 8038-707 (EU)	35298
Part number: Yellow	8938-702 (NA), 8938-706 (EU)	35299
Type designator	TN312K, TN312C, TN312M, TN312Y	TN312K, TN312C, TN312M, TN312Y
Price per/sold in	430 grams/cartridge (black) 260 grams/cartridge (C/M/Y)	430 grams/cartridge (black) 260 grams/cartridge (C/M/Y)
Yield/cartridge*	20,000 @ 5% coverage (black) 12,000 @ 5% coverage (C/M/Y)	20,000 @ 5% coverage (black) 12,000 @ 5% coverage (C/M/Y)
Also fits and functions in these applications	bizhub C300, bizhub C352, bizhub C352 P	bizhub C300, bizhub C352, bizhub C352 P

*Actual yield may vary depending on machine application, machine condition, and usage conditions.

Katun® Performance™ color toner testing criteria:

✓ Assessment of OEM performance	✓ Forward & reverse compatibility with OEM toner
✓ Assessment of OEM material & physical properties	✓ Full life testing vs. OEM stated yields
✓ Katun material properties assessment	✓ Toner adhesion
✓ Fit & function of cartridges	✓ Temperature & humidity environment performance
✓ Image density	✓ Gray scale density
✓ Background imaging	✓ Dusting & machine cleanliness
✓ Toner flowability	✓ Dot quality
✓ Edge raggedness	✓ Resolution
✓ Line quality	✓ Extraneous marks
✓ Toner scatter	✓ Text quality
✓ Halftone quality	✓ Background noise



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