

Katun® Performance™ OPC Drum for use in

Konica Minolta Bizhub C220/C280/C360

Color Digital Copier/Printers

Katun PN: 39385

OEM PN: N/P/N (OPC drum for use in DR-311/DR-311K drum units)

Reduce service costs and increase your profits with this OPC drum now available from Katun!



Katun is pleased to introduce a Katun® Performance™ OPC Drum for these popular color models. This drum delivers OEM-equivalent performance at a significant cost savings compared to the OEM product. This is an OPC 'drum only' product* that will fit into DR-311 and DR-311K drum units.

Benefits:

◆ **Proven Success From An Industry Leader**

Konica Minolta dealers and distributors around the world have enjoyed success and savings with Katun® Performance™ brand OPCs. The introduction of this OPC drum builds on that success and offers Katun customers even more opportunities to save!

◆ **OEM-Equivalent Quality and Performance**

Konica Minolta dealers can expect OEM-equivalent quality and performance throughout the life of this Katun® Performance™ OPC drum. Maintain high levels of end-user satisfaction while increasing your profitability!

◆ **Reduced Cost Per Copy**

Use of this Katun® Performance™ drum will reduce your cost-per-copy when compared to the OEM product, improving overall profitability without compromising quality, yield, or customer satisfaction. Konica Minolta dealers installing this drum will gain a competitive cost advantage over dealers installing the more expensive OEM drum units.

◆ **Long Term Opportunity**

Because these model applications are still current, this Katun® Performance™ drum will provide dealers with immediate and long-term opportunities to reduce expenses on a significant portion of their installed machine base.

*OEM drum unit disassembly/assembly instructions are available at www.katun.com/resources/rebuild-instructions/

KATUN PERFORMANCE

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Imaging the World in Color™

Model Overview

OEM	Model	Speed (ppm)	Intro Date	Status
Konica Minolta	Bizhub C220	22	September 2009	Current
	Bizhub C280	28	September 2009	Current
	Bizhub C360	36	September 2009	Current

Additional PLD Models	
Develop	INEO + 220, INEO + 280, INEO + 360
Muratec *	MFX C 2828
NEC *	IT 28 C6, IT 36 C6
Oce *	VARIOLINK 2222 C, VARIOLINK 2822 C, VARIOLINK 3622 C
Olivetti Lexikon	D-COLOR MF 220, D-COLOR MF 280, D-COLOR MF 360

*Note: A drum unit cartridge chip is required for these drums to function; Katun does not offer chips for these PLD models.

Product Metrics

	OEM	Katun
Part number	Black Drum Unit A0XV0RD (DR-311K) C M Y Drum Unit A0XV0TD (DR-311)	39385 (OPC Drum Only)
OEM stated life**	C220: K=70,000/CMY=55,000 C280: K=100,000/CMY=75,000 C360: K=120,000/CMY=90,000	C220: K=70,000/CMY=55,000 C280: K=100,000/CMY=75,000 C360: K=120,000/CMY=90,000
Country of origin	China	Japan
Coating color	Green	Green

**Actual drum life may vary depending on machine application, machine condition, and usage conditions.

Select Products for this Machine Series

OEM Part Number	Katun Part Number	Description
For Use in DR-311/DR-311K	36794	Drum Cleaning Blade – NEW!
For Use in DR-311/DR-311K	K: 36749/CMY: 37650	Drum Unit Cartridge Chips
For Use in DR-311/DR-311K	CMYK: 39263	Developer Unit Cartridge Chip
4031-0151-01	39452	Paper Pickup Roller
A00J-5636-00	38872	Paper Pickup / Feed Roller
A162WY1	38759	Waste Toner Container